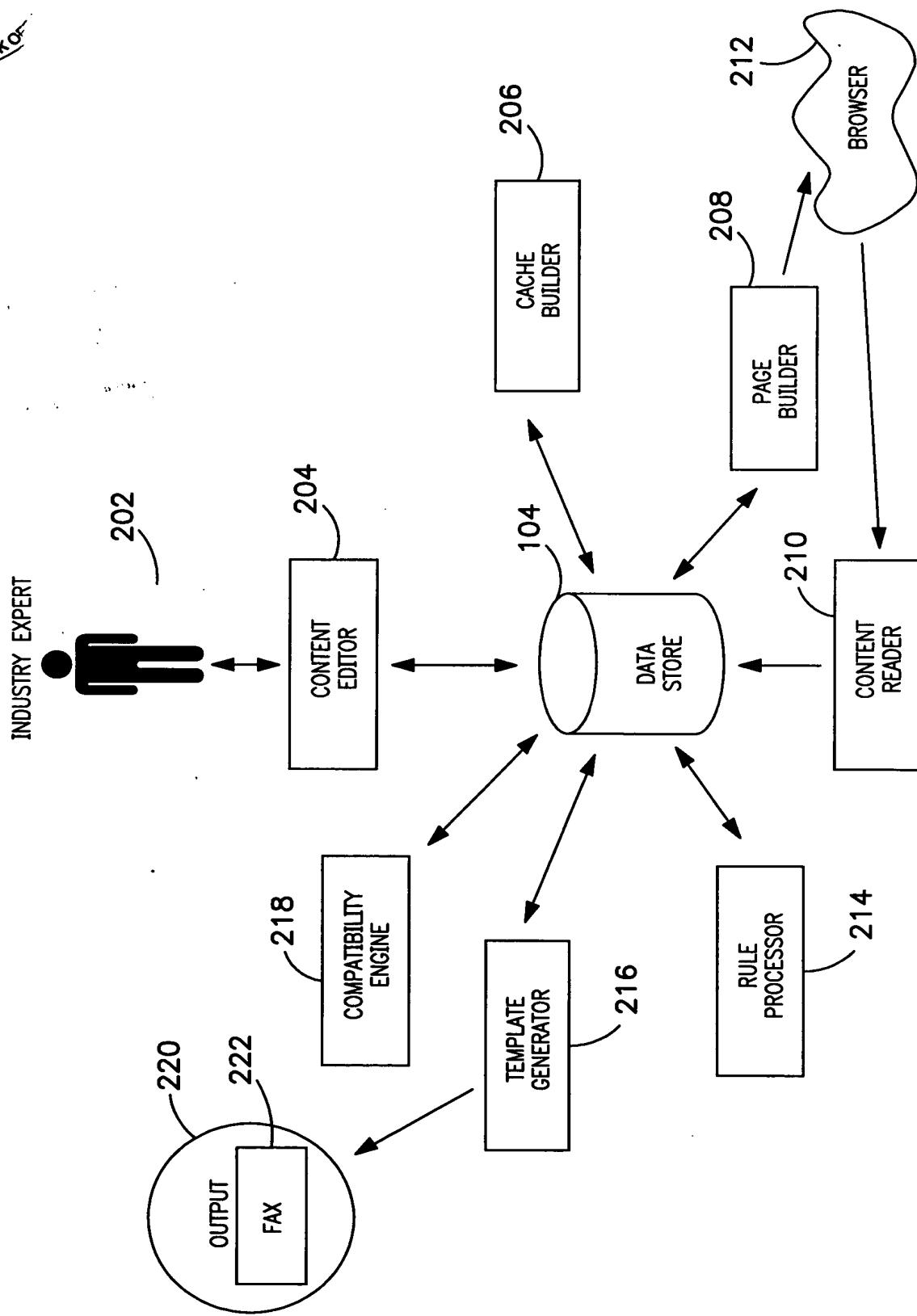
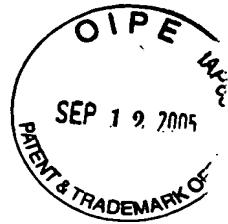
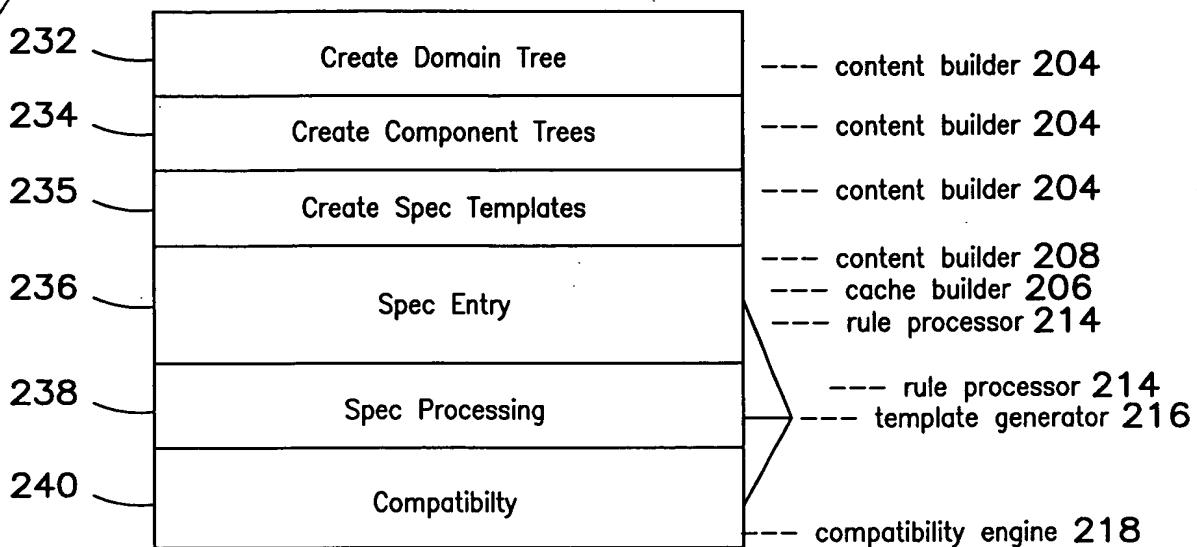
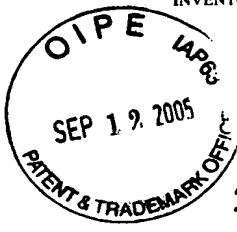
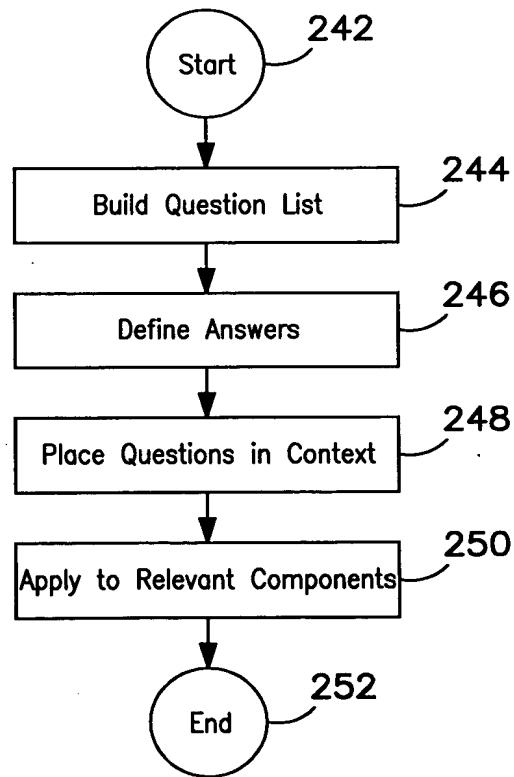


FIG. 1

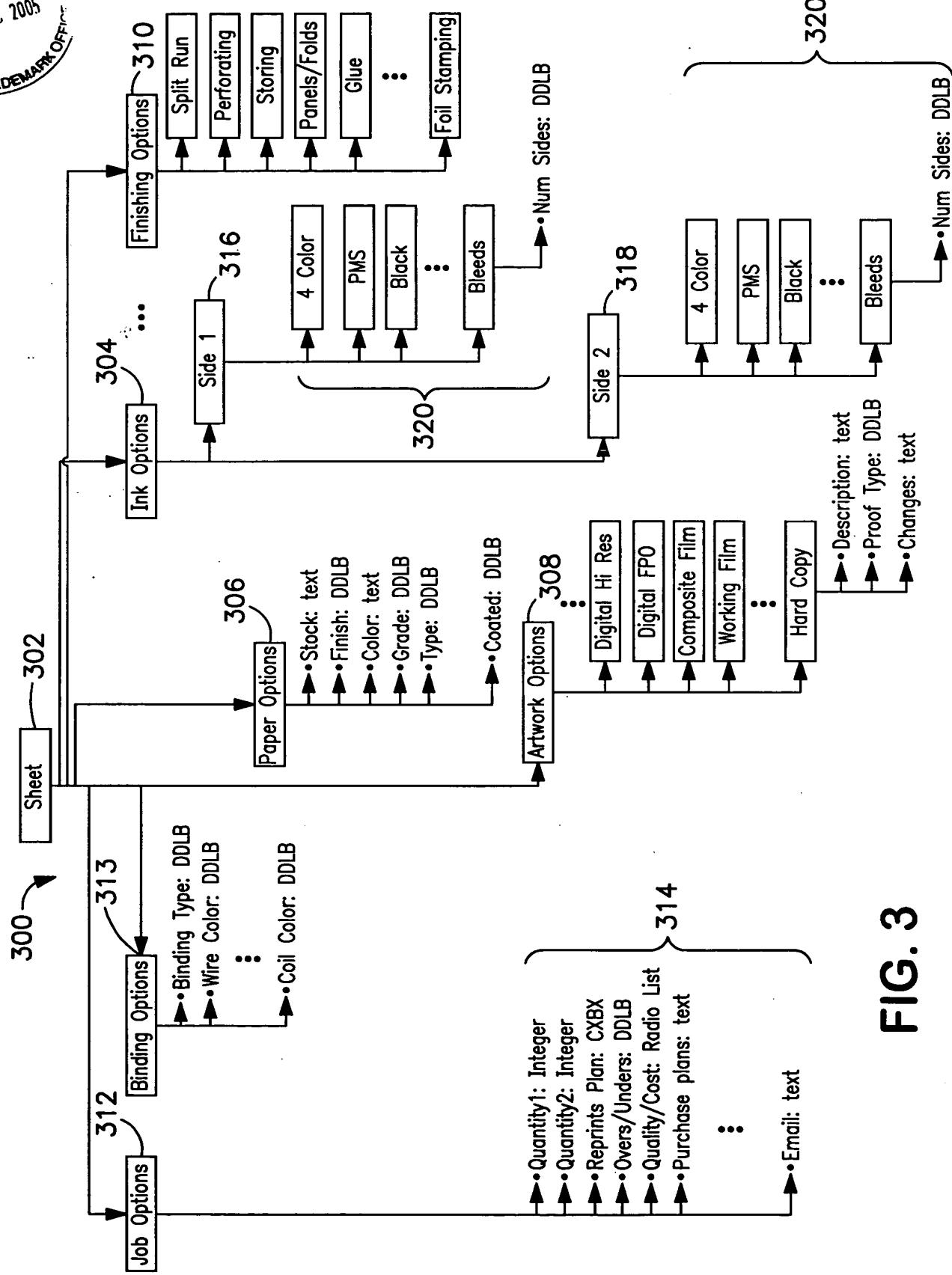
**FIG. 2A**



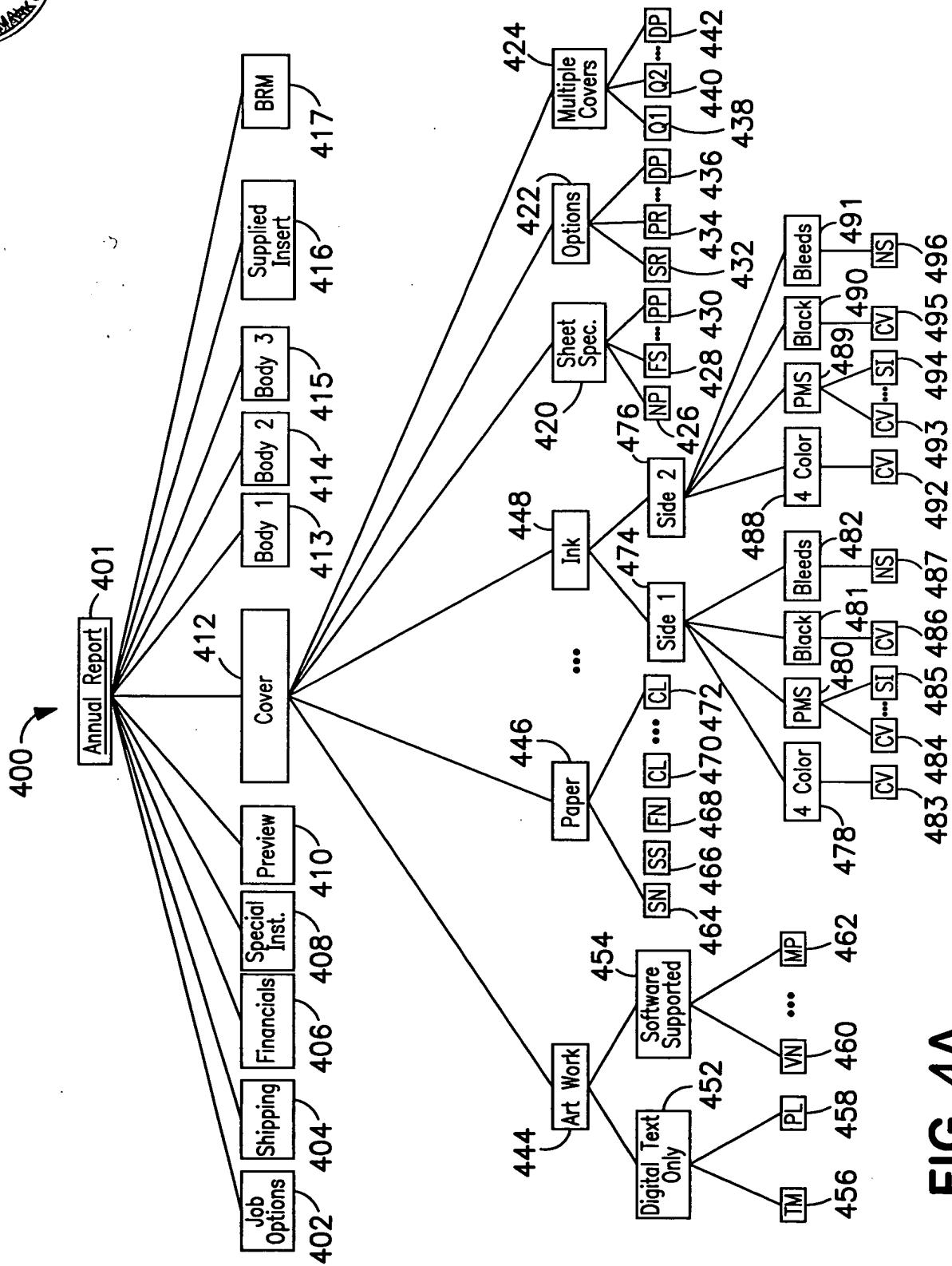
**FIG. 2B**



**FIG. 2C**



三  
五  
三





Spec Name:	<input type="text" value="Annual - Report"/> 437
File Under:	<input type="text" value="Form Testing - DO NOT SUBMIT RFQs"/> <input checked="" type="checkbox"/>
Start Date:	<input type="text"/>
End Date:	<input type="text"/>
Limit Access:	<input type="checkbox"/> Add to My Page: <input type="radio"/> Yes <input checked="" type="radio"/> No
429 {	# of Bodies: <input type="text" value="3"/> 419
	# of Supplied Inserts: <input type="text" value="1"/> 421
	# of Dbl. Panel B/Cards Inserts: <input type="text" value="0"/> 423
	# of BRC/BRM Inserts: <input type="text" value="1"/> 425
	# of Single Panel B/Cards: <input type="text" value="0"/> 427

\* Indicates Required Information

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**FIG. 4B**



500  
Annual Report 502  
Job Options 504  
• Cover 506  
    Artwork  
    Paper  
    Ink  
    Finishing } 507  
    Body 1 508  
        Artwork  
        Paper  
        Ink  
        Finishing  
    Body 2 510  
        Artwork  
        Paper  
        Ink  
        Finishing  
    Body 3 512  
        Artwork  
        Paper  
        Ink  
        Finishing  
Supplied Insert 514  
Dbl Panel B/Card 1 516  
    Artwork  
    Paper  
    Ink  
    Finishing  
Dbl Panel B/Card 2 518  
    Artwork  
    Paper  
    Ink  
    Finishing  
BRM 520  
    Artwork  
    Paper  
    Ink  
    Finishing  
Shipping 522  
Financials 524  
Special Instr. 526  
Preview 528

**FIG. 5**



600

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File Edit View Go Favorites Help

SourceFinder

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Suggestions

Back Address

Project Mgmt Budgeting Requisitioning Specing. RFAQ Mgmt Vendor Analysis P.O. Mgmt Resources

Annual Report → 604 SmartSpec ID: 4064 Annual Report - Cover - Paper → 618

Job Options → 606 Stock Name (Optional):

Cover → 608 Specially Stock:

Artwork → 611 Finish: Select → 612

Paper → 612 Color: Select

Ink → 613 Grade: Select

Finishing → 602 Weight/Caliper: Select

Body → 610 Type: Select

Artwork → 614 Coated: Select

Paper → 615

Ink → 616

Finishing → 617

Shipping → 618

Financials → 619

Special Instr. → 620

Preview

Save / Continue → 603 Save / Go To Project Mgmt → 605

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FIG. 6



SmartSpec ID: 3991 }  
Annual Report - Cover } 702

704

Sheet Specs — 710

Number of Pages:  718

Finished Size: Vert 8.5 x 11  720

Custom Size:

Printing Method: Sheetfed Offset

Pre-press Supplied: Digital Text Only  722

Options — 712

Split Run — 724

Perforating — 726

Scoring

Panels/Folds

Glue

Pocket/Flaps

Foil Stamping

Embossing

Die cutting

Coating

Drilling/Punching — 728

Multiple Covers — 714

Cover 1 Qty:  730

Cover 2 Qty:  732

Cover 3 Qty:

Cover 4 Qty:

Cover 5 Qty:

Cover 6 Qty:

Cover Description:

734

Save / Continue

Save / Go To Project Mgmt

708

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FIG. 7



SmartSpec ID: 4064 }  
Annual Report - Cover - Art } 802

Digital/Text Only — 804

Transportation Media: Select }  
Platform: Select } 808

Software Supported — 806

810

Quark

Version #:

PageMaker

Version #:

FrameMaker

Version #:

Photoshop

Version #:

Illustrator

Version #:

Freehand

Version #:

Other Application

Name and Version #:

Output Size: Select }  
Other Output Size:

Proof Type: Select }  
Multiple Proofs Needed:

812

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**FIG. 8**



SmartSpec ID: 4064  
Annual Report - Cover - Paper } 902

Stock Name (Optional):	<input type="text"/>	904
Specialty Stock:	<input type="text"/>	
Finish:	Select <input type="button" value="▼"/>	
Color:	<input type="text"/>	
Grade:	Select <input type="button" value="▼"/>	
Weight/Caliper	Select <input type="button" value="▼"/>	
Type:	Select <input type="button" value="▼"/>	
Coated:	Select <input type="button" value="▼"/>	

906 →

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**FIG. 9**



SmartSpec ID: 4064  
Annual Report - Cover - Ink } 1002

Side 1 — 1004

4-color Process — 1008

4-Color Process } 1016

Coverage: Select

PMS — 1010

PMS

Coverage: Select

Number of PMS Colors: Select

PMS Color:

PMS Color:

PMS Color:

PMS Color:

PMS Color:

PMS Color:

Specialty Links:

} 1018

Black — 1012

Black

Coverage: Select

Bleeds — 1014

Number of Sides: Select  — 1022

Side 2 — 1006

4-color Process

4-Color Process

Coverage: Select

PMS

PMS

Coverage: Select

Number of Colors: Select

PMS Color:

PMS Color:

PMS Color:

PMS Color:

PMS Color:

Specialty Inks:

Black

Black

Coverage: Select

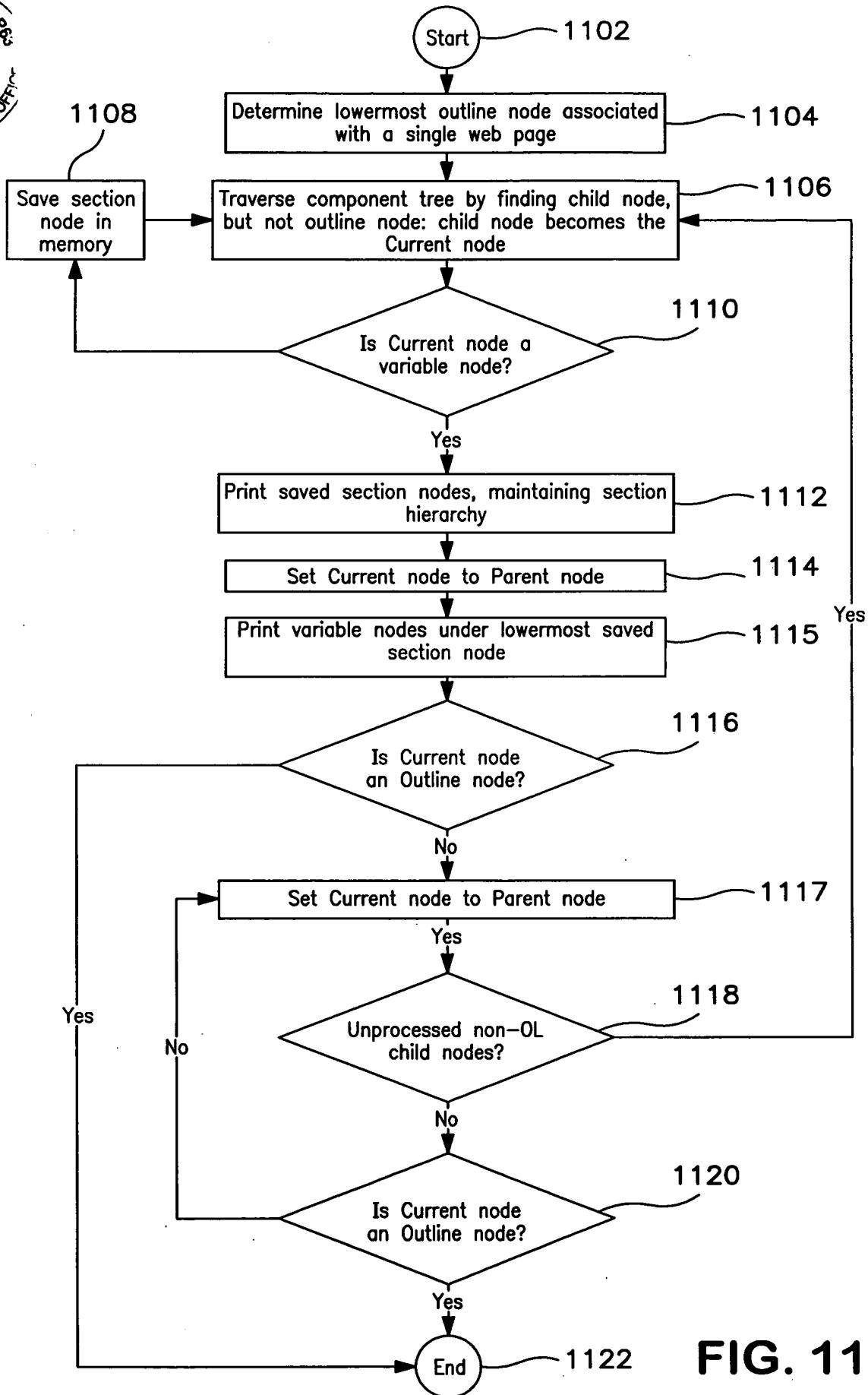
Bleeds

Number of Sides: Select

Save / Continue

Save / Go To Project Mgmt

FIG. 10



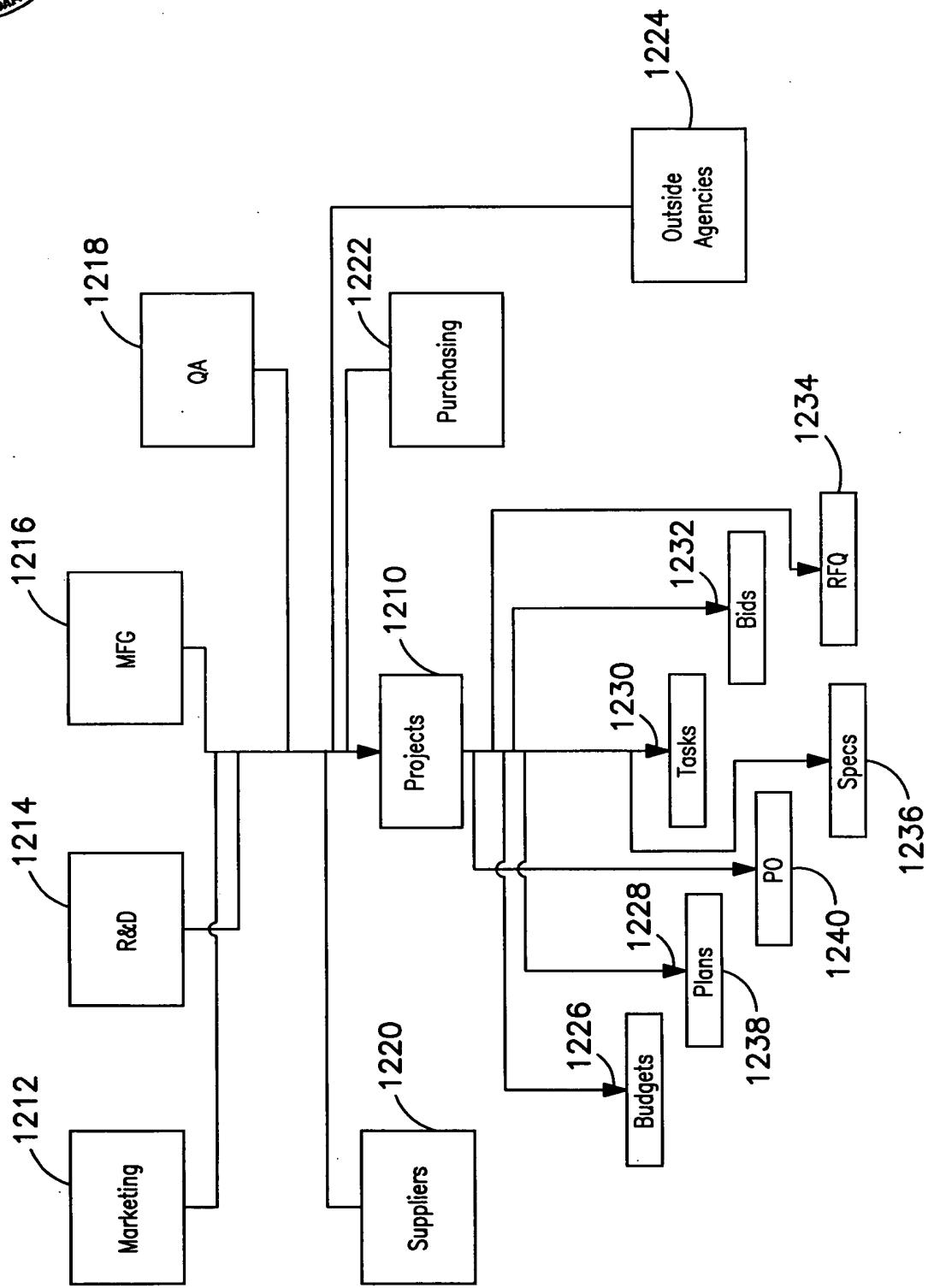


FIG. 12

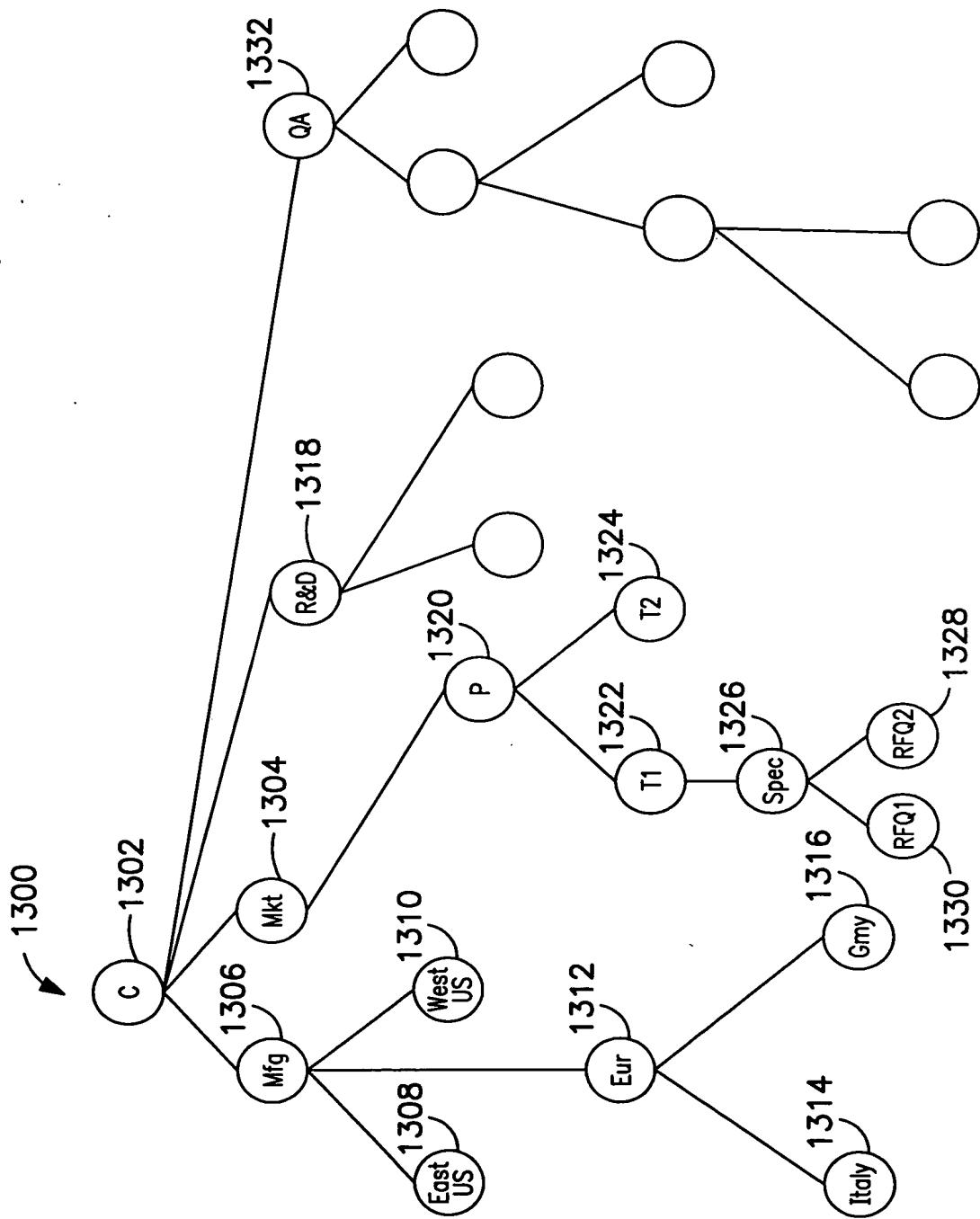
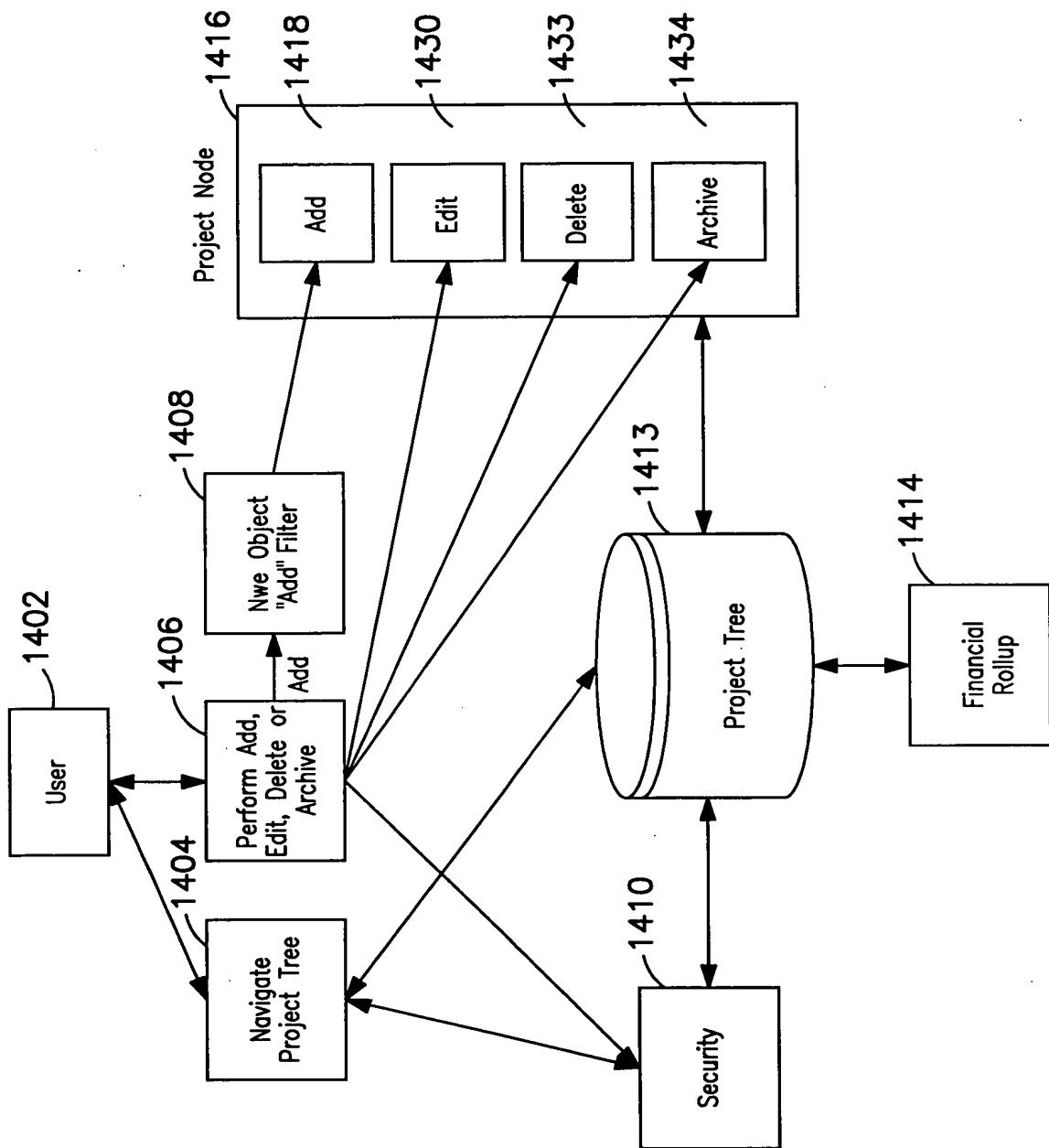
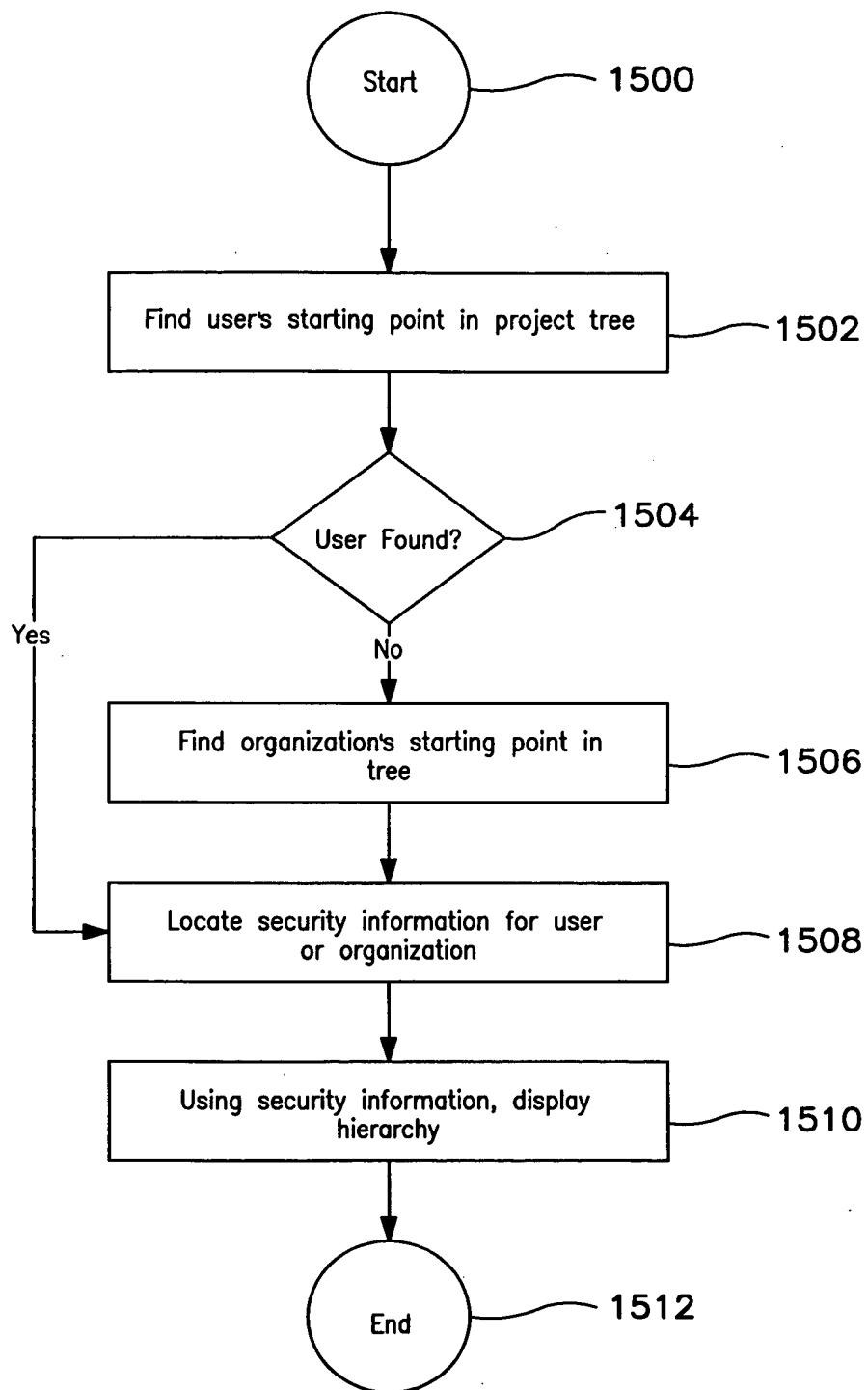


FIG. 13

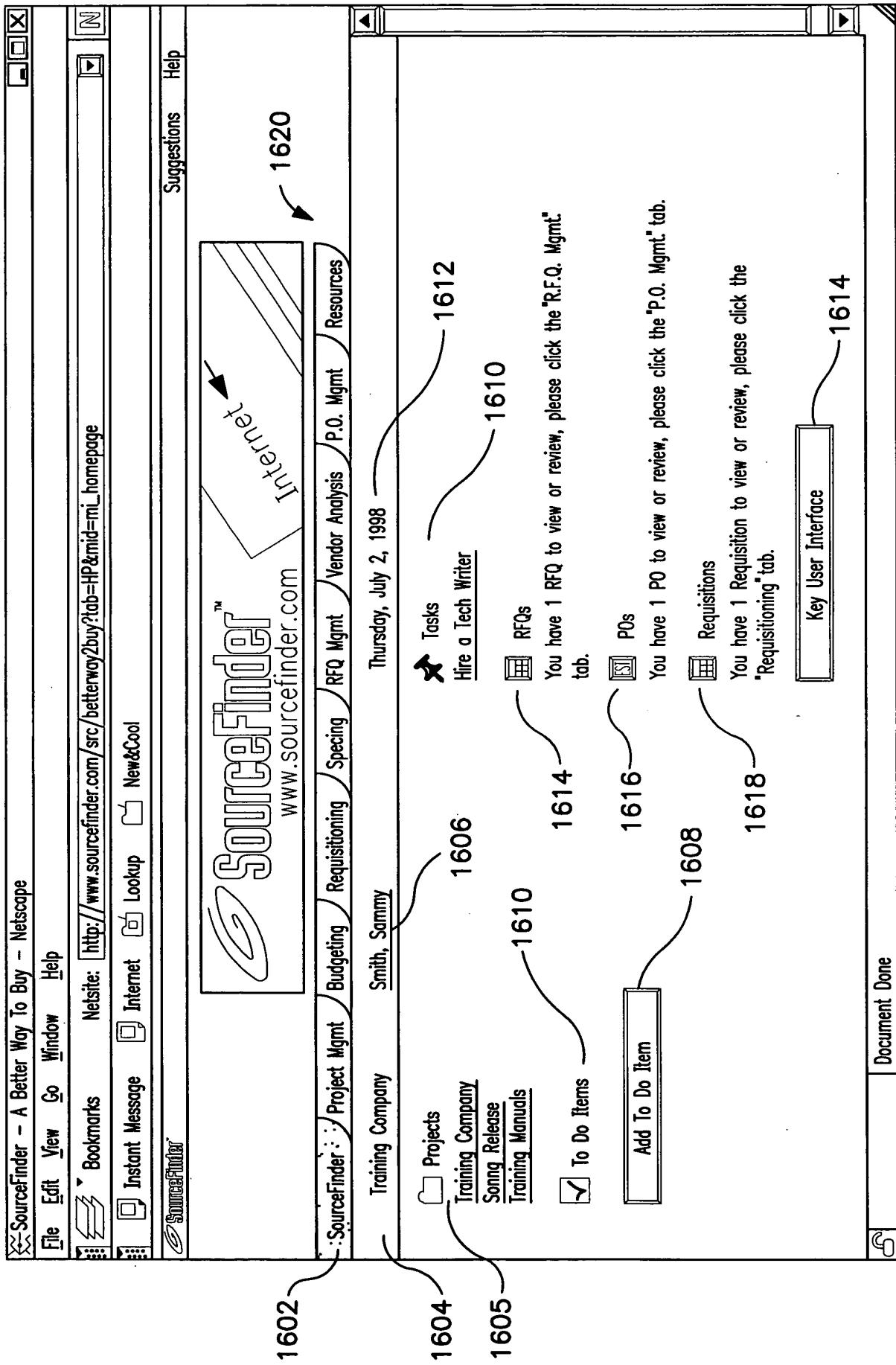


**FIG. 14**



**FIG. 15**

# FIG. 16





1701

1702

SourceFinder    Project Mgmt    Budgeting    Requisitioning    Specing    RFQ Mgmt    Vendor Analysis    P.O. Mgmt    Resources

Training Two	Status	Created By	Start	End	Budget	Alloc	Actual
<input checked="" type="checkbox"/> <u>Training Two</u>	<input type="button" value="Open"/>	smith	10/9/98	1/1/99	500,000	* 25,000	19,750
<input checked="" type="checkbox"/> <u>Marketing Projects</u>	<input type="button" value="Open"/>	smith	10/9/98	100,000	50,000	50,000	250
<input checked="" type="checkbox"/> <u>New Release</u>	<input type="button" value="Open"/>	smith	10/9/98	1/1/99	50,000	- 49500	250
<input checked="" type="checkbox"/> <u>Training Manual</u>	<input type="button" value="Open"/>	smith	10/9/98	10/12/98	* 25,000	- 5000	19,500
<input checked="" type="checkbox"/> <u>Training Manual</u>	<input type="button" value="Approved"/>	smith					
<input checked="" type="checkbox"/> <u>Booklet Printing</u>	<input type="button" value="Open"/>	smith	10/9/98	10/12/98		10000	
<input checked="" type="checkbox"/> <u>Hire Tech Writer</u>	<input type="button" value="Open"/>	smith	10/9/98	10/12/98		5,000	4,500
<input checked="" type="checkbox"/> <u>Manual Spec</u>	<input type="button" value="Open"/>	smith	10/9/98	10/12/99		15,000	- 15000
<input checked="" type="checkbox"/> <u>User Manual v.2.0</u>	<input type="button" value="Awarded"/>	smith	10/12/98	11/15/98			15,000

\* Actual Amount Exceeds Allocated  
 ▲ Amount Under Budget or Allocated  
 ▾ Amount Over Budget or Allocated

FIG. 17



1801 ↘

1702 { 1802 }

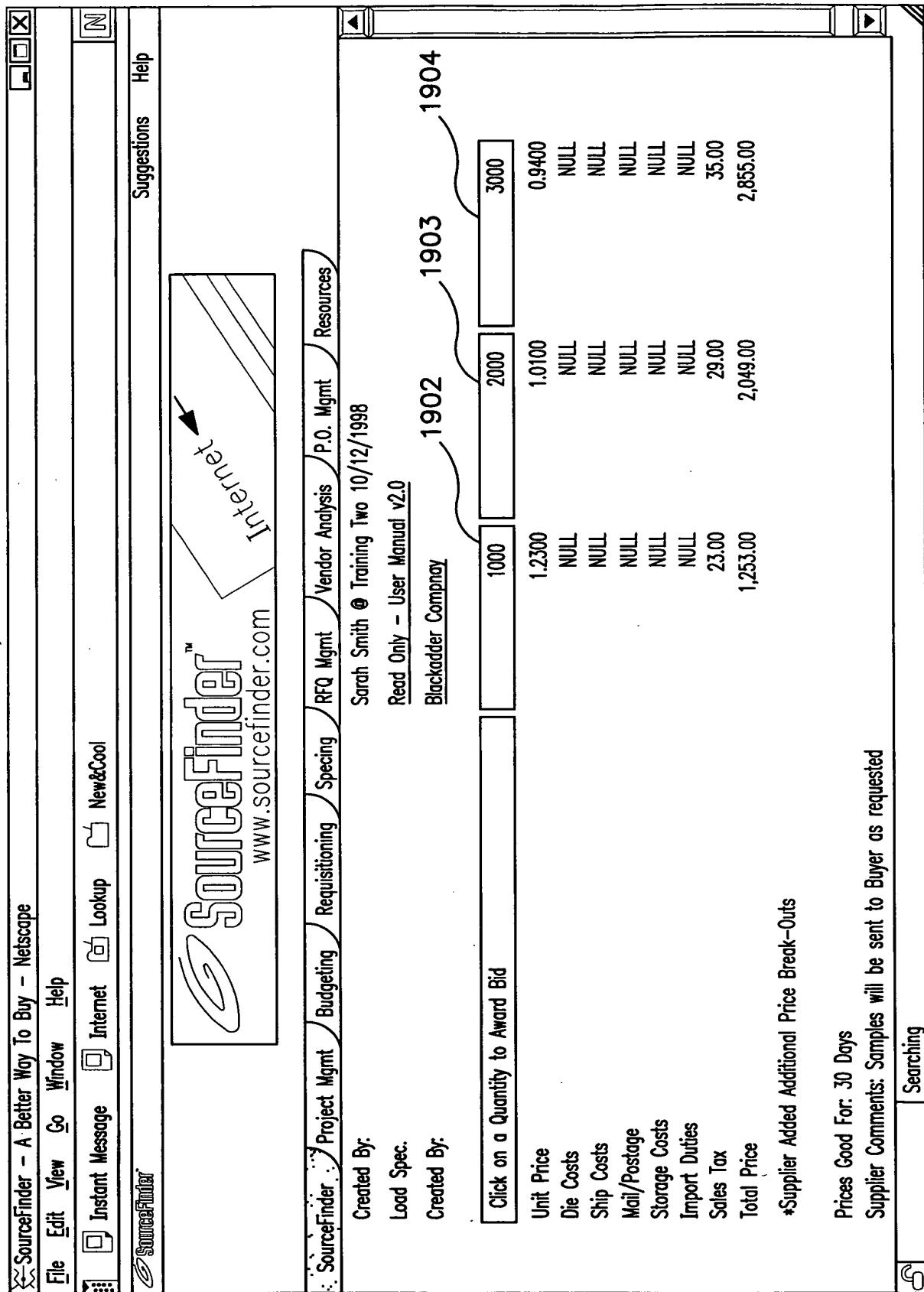
SourceFinder		Project Mgmt		Budgeting		Requisitioning		Specing		RFQ Mgmt		Vendor Analysis		P.O. Mgmt		Resources	
		Status		Created By		Start		End		Budget		Alloc		Actual			
<input type="checkbox"/>	Training Manual	<input type="button" value="add"/>	Open	smith	10/9/98	10/12/99				* 25,000 / 5000		19,500					
<input type="checkbox"/>	Training Manual	<input type="button" value="add"/>	Approved	smith	10/9/98	10/12/99						10,000		4,500			
<input type="checkbox"/>	Booklet Printing	<input type="button" value="add"/>	Open	smith	10/9/98	10/12/99						5,000		5,000			
<input checked="" type="checkbox"/>	Hire Tech Writer	<input type="button" value="add"/>	Open	smith	10/9/98	10/12/99						15,000 / 15000		15,000			
<input type="checkbox"/>	Manual Spec	<input type="button" value="add"/>	Open	smith	10/9/98	10/12/99											

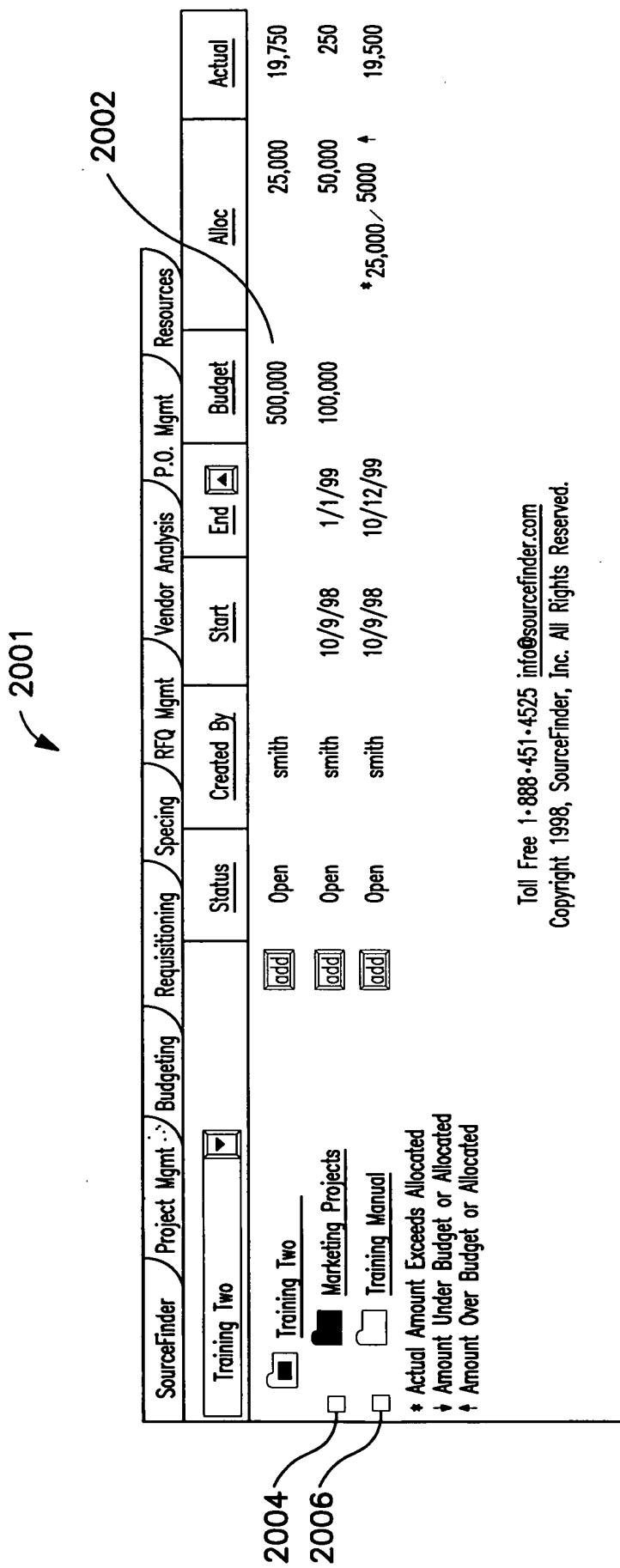
\* Actual Amount Exceeds Allocated  
◆ Amount Under Budget or Allocated  
▲ Amount Over Budget or Allocated

FIG. 18

**FIG. 19**

1901





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**FIG. 20**



2101

2102

SourceFinder	Project Mgmt	Budgeting	Requisitioning	Specing	RFQ Mgmt	Vendor Analysis	P.O. Mgmt	Resources		<u>Alloc</u>	<u>Actual</u>			
								<u>Status</u>	<u>Created By</u>	<u>Start</u>	<u>End</u>	<u>Budget</u>	<u>Alloc</u>	<u>Actual</u>
Training Manual								Open	smith	10/9/98	10/12/99	* 25,000	5000	↑ 19,500
Training Manual	<input checked="" type="checkbox"/>							Approved	smith					10,000
Booklet Printing	<input type="checkbox"/>							Open	smith	10/9/98	10/12/99			
Hire Tech Writer	<input type="checkbox"/>							Open	smith	10/9/98	10/12/99			
Manual Spec	<input type="checkbox"/>							Open	smith	10/9/98	10/12/99			
<b>* Actual Amount Exceeds Allocated</b> <b>↑ Amount Under Budget or Allocated</b> <b>↓ Amount Over Budget or Allocated</b>														

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FIG. 21

**FIG. 22**

2201

TITLE: CENTRALIZED SYSTEM AND METHOD FOR MANAGING ENTERPRISE OPERATIONS  
 INVENTORS: ZAWADZKI ET AL.; FILED: 11/9/1999; APP. #09/436,146; CONF. #6202; DOCKET #PRNT-001/00US; Tel:(650)843-5000/Fax:(650)857-0663  
 Page 24 of 32

Project Mgmt	Budgeting	Requisitioning	Specing	RFQ Mgmt	Vendor Analysis	P.O. Mgmt	Resources
<u>Training Manual</u>							
<input type="checkbox"/> <u>Training Manual</u>	<input type="checkbox"/> <u>Approved</u>	<input type="checkbox"/> <u>Open</u>	<input type="checkbox"/> <u>Created By</u>	<input type="checkbox"/> <u>Start</u>	<input type="checkbox"/> <u>End</u>	<input type="checkbox"/> <u>Budget</u>	<input type="checkbox"/> <u>Alloc</u>
<input type="checkbox"/> <u>Booklet Printing</u>	<input type="checkbox"/> <u>Open</u>	<input type="checkbox"/> <u>smith</u>	<input type="checkbox"/> <u>10/9/98</u>	<input type="checkbox"/> <u>10/12/99</u>	<input type="checkbox"/> <u>25,000</u>	<input type="checkbox"/> <u>5000</u>	<input type="checkbox"/> <u>19,500</u>
<input type="checkbox"/> <u>Booklet Software Inser...</u>	<input type="checkbox"/> <u>Complete</u>	<input type="checkbox"/> <u>smith</u>	<input type="checkbox"/> <u>10/10/98</u>	<input type="checkbox"/> <u>11/10/98</u>	<input type="checkbox"/> <u>10,000</u>		
<input type="checkbox"/> <u>Booklet Software Inser...</u>	<input type="checkbox"/> <u>Sent</u>	<input type="checkbox"/> <u>smith</u>	<input type="checkbox"/> <u>10/9/98</u>	<input type="checkbox"/> <u>10/15/98</u>	<input type="checkbox"/> <u>5,000</u>	<input type="checkbox"/> <u>4,500</u>	<input type="checkbox"/> <u>4,500</u>
<input type="checkbox"/> <u>Hire Tech Writer</u>	<input type="checkbox"/> <u>Open</u>	<input type="checkbox"/> <u>smith</u>	<input type="checkbox"/> <u>10/9/98</u>	<input type="checkbox"/> <u>10/12/98</u>	<input type="checkbox"/> <u>15,000</u>	<input type="checkbox"/> <u>0</u>	<input type="checkbox"/> <u>15,000</u>
<input type="checkbox"/> <u>Hire Tech Writer</u>	<input type="checkbox"/> <u>Open</u>	<input type="checkbox"/> <u>smith</u>	<input type="checkbox"/> <u>10/9/98</u>	<input type="checkbox"/> <u>10/12/98</u>	<input type="checkbox"/> <u>15,000</u>	<input type="checkbox"/> <u>0</u>	<input type="checkbox"/> <u>15,000</u>
<input type="checkbox"/> <u>Manual Spec</u>	<input type="checkbox"/> <u>Open</u>	<input type="checkbox"/> <u>smith</u>	<input type="checkbox"/> <u>10/12/98</u>	<input type="checkbox"/> <u>11/15/98</u>	<input type="checkbox"/> <u>15,000</u>	<input type="checkbox"/> <u>0</u>	<input type="checkbox"/> <u>15,000</u>
<input type="checkbox"/> <u>User Manual v2.0</u>	<input type="checkbox"/> <u>Awarded</u>	<input type="checkbox"/> <u>smith</u>	<input type="checkbox"/> <u>10/12/98</u>	<input type="checkbox"/> <u>10/14/98</u>	<input type="checkbox"/> <u>15,000</u>	<input type="checkbox"/> <u>0</u>	<input type="checkbox"/> <u>15,000</u>
<input type="checkbox"/> <u>User Manual v2.0</u>	<input type="checkbox"/> <u>Issued P0</u>	<input type="checkbox"/> <u>smith</u>	<input type="checkbox"/> <u>10/12/98</u>	<input type="checkbox"/> <u>11/15/98</u>	<input type="checkbox"/> <u>15,000</u>	<input type="checkbox"/> <u>0</u>	<input type="checkbox"/> <u>15,000</u>
<input type="checkbox"/> <u>User Manual v2.</u>	<input type="checkbox"/> <u>Open</u>	<input type="checkbox"/> <u>smith</u>	<input type="checkbox"/> <u>10/12/98</u>	<input type="checkbox"/> <u>11/15/98</u>	<input type="checkbox"/> <u>15,000</u>	<input type="checkbox"/> <u>0</u>	<input type="checkbox"/> <u>15,000</u>

http://www.sourcefinder.com/src/core-pm?st=6114,6118,6115,6120,5793,5798,5854,5872%subRootPM=6114!0rderBy=BActual





2301 →

2302

View Cost Center Amounts  
View the Cost Center(s) for Marketing Projects.

Cost Center	Budgeted Amt.	Budgeted %	Allocated Amt.	Allocated %	Actual Amt.
Cost Center A	50000.00	50	25000.00	50	0.00
Cost Center B	50000.00	50	25000.00	50	0.00
Un-Assigned	0.00	0	0.00	0	250.00
Total:	100000	100	80000	100	250

*Numbers in red indicate amounts that are allocated over the budgeted amount*

2304  
2306

FIG. 23



2401

2402

View Cost Center Amounts  
View the Cost Center(s) for New Release.

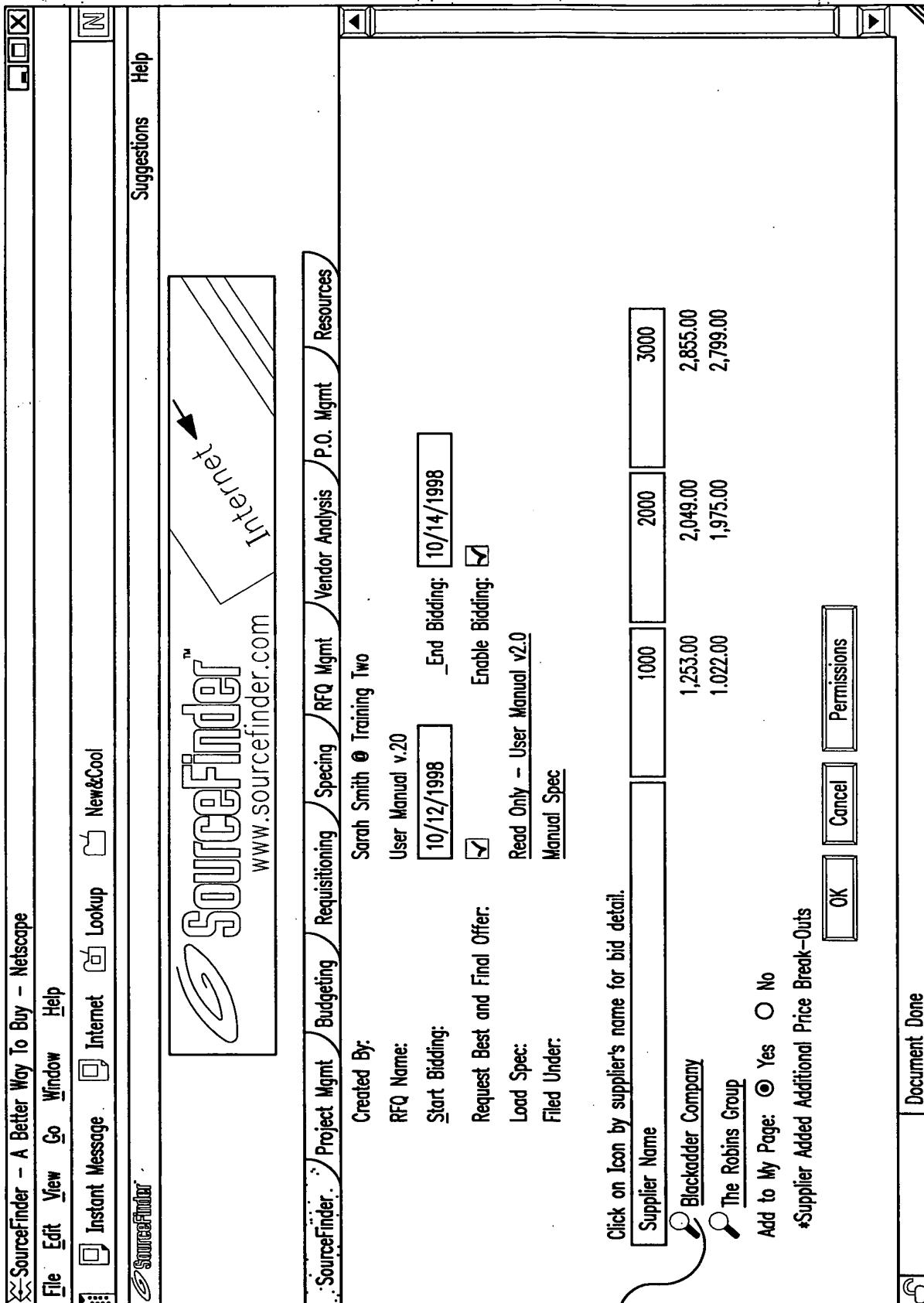
Cost Center	Allocated Amt.	Allocated %	Actual Amt.
Cost Center A	25000.00	50	0.00
Cost Center B	25000.00	50	0.00
Un-Assigned	0.00	0	250.00
Total:	80000.00	100	250

Amount Under Allocated Amount  
↓  
Amount Over Allocated Amount

FIG. 24

**FIG. 25**

2501



2502



2601

RFQs...:	Bids	Jobs	Maintenance
----------	------	------	-------------

RFQ Detail

		Fields, Strawberry & Fruit Solid Litho, 10/5/98			
Buyer	RFQ	No Bids After	Turnaround	Max Qty	
1665 Training Company	Naming Convention	10/3/98	10/18/98	750	
Send Samples	Yes	Letterhead			
RapidSpec		Flat Size	8.5 x 11		
Page Count		Final Size	8.5 x 11		
Quantity 1	750	Quantity 2	1000		
Quantity 3	50000	Artwork/Proofs	Mac Illustrator v7.0—you should have file from previous job. No copy changes.		
Paper Stock	aristocrat, white, 60lb text Acid Ink/Print Free	2/2 color process, PMS 145, heavy coverage: 1 bleed on one side, black light coverage.	10/18/98		
Shipping Instructions	Send UPS overnight to Corporate Office, 11440 W. Bernardo Crt San Diego, CA 92127 Attn: Jim	Job Due (mm/dd/yy)			
Special Instructions	please call for press check, and when job has been shipped. Contact Jim x 23 jim@sourcefinder.com	Contact		Have Supplier Call	
E-mail		Fax # (Required)	619-876-1050		
Attachments(Add attachment)					

[Return To Previous Page](#)

FIG. 26



2701

**RFQ's**    **Bids**    **Jobs**    **Maintenance**

**Open Bids:**

Fields, Strawberry & Fruit Salad Litho, 10/5/98

<b>Id</b>	<b>Client</b>	<b>Bid</b>	<b>Last Bid</b>	<b>Turnaround</b>	<b>Amount</b>
1385	<u>The Leland Brothers</u>	<u>RFQ: New Manual</u> ( <a href="#">View Spec</a> )	8/20/98	09/12/98	659.30
1399	<u>The Leland Brothers</u>	<u>RFQ: Annual Report</u> ( <a href="#">View Spec</a> )	8/26/98	09/10/98	4,589.00
1358	<u>The Leland Brothers</u>	<u>RFQ: 1st Magazine - Self Cover</u> ( <a href="#">View Spec</a> )	8/26/98	8-18-98	15,896.00
1463	<u>The Leland Brothers</u>	<u>RFQ: Fallout Test</u> ( <a href="#">View Spec</a> )	9/8/98	10/30/98	189.32
1516	<u>The Leland Brothers</u>	<u>RFQ: Friday Magazine</u> ( <a href="#">View Spec</a> )	9/11/98	09/30/98	589.56
1463	<u>The Leland Brothers</u>	<u>RFQ: Fallout Test#2</u> ( <a href="#">View Spec</a> )	9/8/98	10/30/98	189.32
1654	<u>Training Company</u>	<u>New Moose Letter</u> ( <a href="#">View Spec</a> )	10/1/98	10/16/98	300.00

Click on the 'Client' or 'Bid' to view the detail of each.

**FIG. 27**



2801

<u>RFQ's</u>	<u>Bids</u>	<u>Jobs</u>	<u>Maintenance</u>
--------------	-------------	-------------	--------------------

Open Bids:

2802

<u>Jobs With Job Number</u>	<u>List</u>	<u>Like</u>	<u>12</u>	<u>60</u>
-----------------------------	-------------	-------------	-----------	-----------

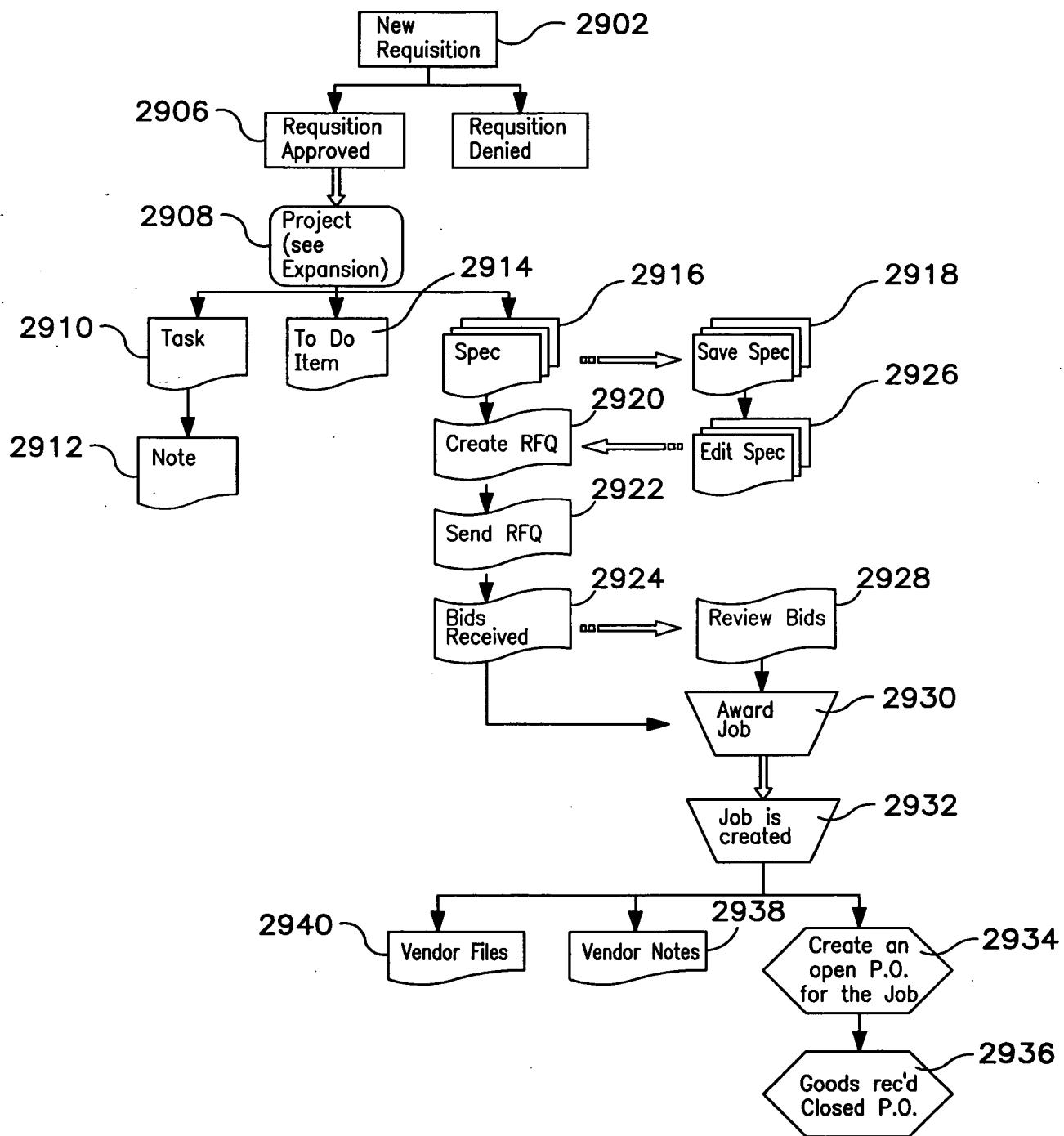
All jobs with Job Number like '1256'

<u>Id</u>	<u>Client</u>	<u>Job</u>	<u>Job#</u>	<u>Status</u>	<u>Due</u>	<u>Owner</u>
1423	<u>The Leland Brothers</u>	<u>JOB: RFQ: Match Please</u>	<u>1235</u>	<u>(View Spec)</u>	<u>09/12/98</u>	<u>HMK</u>
1617	<u>Training Company</u>	<u>RFQ: Reorder-Letterhead</u>	<u>125-98</u>	<u>(View Spec)</u>	<u>10/18/98</u>	<u>SS</u>

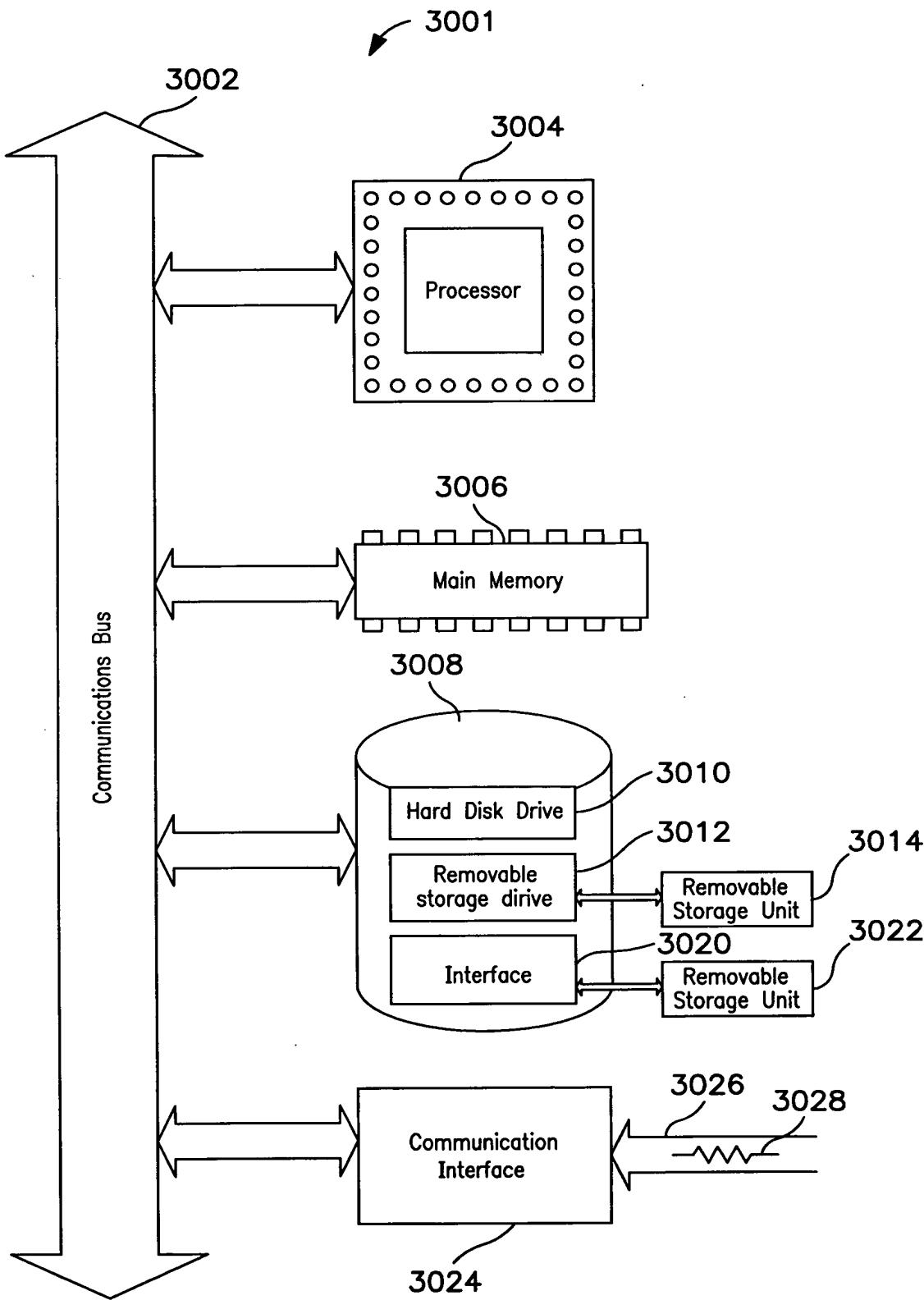
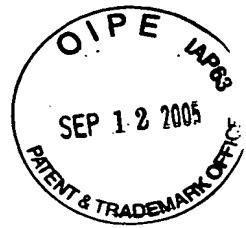
FIG. 28



Life Cycle Flow Chart  
 Brochure Purchase – New Product Release



**FIG. 29**



**FIG. 30**